



Dear Customer,

Just a quick note to say how excited we are to have you as our new client.

We understand how many other companies are out there, so we offer our sincere thanks for choosing Biosynthetic Technologies as your alternate sustainable base oil and additive provider.

Our company has over 10 years of proven experience earning us the solid reputation we hold. We are confident that you'll be pleased with your decision, and of course, we're always happy to assist you with all your questions and concerns you may have.

To make sure you have the right contact information on file, please find your key contact listed below:

- |                         |                   |  |
|-------------------------|-------------------|--|
| • Credit                | Ashley Willoughby | <a href="mailto:awilloughby@biosynthetic.com">awilloughby@biosynthetic.com</a> |
| • Logistics             | Travis Thompson   | <a href="mailto:tthompson@biosynthetic.com">tthompson@biosynthetic.com</a>     |
| • Marketing             | Debby Neubauer    | <a href="mailto:dneubauer@biosynthetic.com">dneubauer@biosynthetic.com</a>     |
| • Sales (Personal Care) | Jakob Bredsguard  | <a href="mailto:Jbredsguard@biosynthetic.com">Jbredsguard@biosynthetic.com</a> |
| • Sales (Lubricants)    | Mike Woodfall     | <a href="mailto:mwoodfall@biosynthetic.com">mwoodfall@biosynthetic.com</a>     |
| • Sales (MWF)           | Jeffrey Mackey    | <a href="mailto:jmackey@biosynthetic.com">jmackey@biosynthetic.com</a>         |
| • Technical Services    | Marlon Lutz       | <a href="mailto:mlutz@biosynthetic.com">mlutz@biosynthetic.com</a>             |
|                         | Julie Holland     | <a href="mailto:jholland@biosynthetic.com">jholland@biosynthetic.com</a>       |

We look forward to working for you and providing you with efficient and effective customer service. Thanks again for choosing Biosynthetic Technologies.

Kind regards,

Mark Miller, CEO  
memiller@biosynthetic.com

**BUSINESS CONTACT INFORMATION**

Company Name:			
Company Address:			
City:	State:	Postal/ZIP Code:	
Phone:	Fax:		
Federal Tax ID Number:		Dunn & Bradstreet Number:	
Tax Exempt:	Yes	No	If Yes, Please Attach Tax-Exemption Certificate
Nature of Business:			
Main Contact Name:			
Address:			
City:	State:	Postal/ZIP Code:	
Phone:	Fax:		
Email:			
Accounts Payable Contact Name:			
Address:			
City:	State:	Postal/ZIP Code:	
Phone:	Fax:		
Email:			
Invoices:	Mailed	Emailed	

**OPERATIONS INFORMATION**

**Please provide the addresses of delivery (Ship-to) locations**

Address:			
City:	State:	Postal/ZIP Code:	
Phone:	Fax:		
Contact Name(s):			
Address:			
City:	State:	Postal/ZIP Code:	
Phone:	Fax:		
Contact Name(s):			
Email:			

**ADDITIONAL INFORMATION**

**Please include any other necessary information (ie. Freight forwarder information, designated carrier information, etc)**

Authorized Representative		Date:
Signature		
Title		



**Buyer’s Credit Application and Open Account Agreement**

For the purposes of establishing open account privileges with Biosynthetic Technologies, LLC and affiliated companies, the undersigned furnishes the following information.

BUSINESS CONTACT INFORMATION			
Company Name:		Date Business Established:	
Mailing Address:		Business Type:	
Business Type:	Sole Proprietor	Ltd. Partnership	LLC Proprietorship Corporation
City, State and Zip:		If incorporated, which State?	
Phone:		Fax:	
Accounts Payable Contact:		Tax Exempt: Yes No	
Invoices: Email Mailed		If yes, please attach tax-exemption certificate.	
Email Address:		Federal ID#:	
Website:		Dunn & Bradstreet Number:	
Has bankruptcy ever been filed?	Yes No	Credit Need: \$	
If yes, please give details:			
NAMES OF OWNERS, PARTNERS OR OFFICERS		PARENT COMPANY OR SUBSIDIARY LOCATIONS	
Name	Title	Company Name	Address
BANKING INFORMATION			
Bank Name:		Address:	
Checking Account #		Bank Representative:	
Savings Account #		Telephone:	
Loan Account #		Fax:	
CREDIT REFERENCE			
Company Name & Contact	Email	Fax	Telephone
1)			
2)			
3)			
4)			



**Terms and Conditions**

It is agreed the buyer will pay all invoices within the stated terms and agrees to all terms contained in invoices supplied by seller as may be amended from time to time. In the event payment is not timely made, the buyer also agrees to pay a time-price difference charge (service charge) of the lesser of 1 ½ % per month (18 % per annum) or the maximum lawful rate on all overdue amounts, and to pay all collection costs incurred by seller in enforcement of the terms and conditions of this agreement, including court costs, actual reasonable attorney’s fees and collection agency fees, within the standards of the industry, but not less than 25 % of the unpaid amount of principal and accumulated service charge, all without relief from valuation and appraisal laws.

Buyer further agrees that any line of credit desired or approved is not a limitation of liability, and the undersigned expressly agrees that it will be responsible for valid charges in excess of a line of credit either desired or approved.

Having obtained all necessary authority, the undersigned authorizes Biosynthetic Technologies, LLC and its agents, attorneys and employees to investigate the credit standing, financial circumstances and responsibility of buyer and authorizes and instructs all persons having information concerning buyer’s credit standing, financial circumstances and responsibility to release such information to Biosynthetic Technologies, LLC, its agents, attorneys or employees.

The buyer further grants to seller a security interest in buyer’s equipment, contract rights, inventories, receivables and proceeds of sales as collateral to secure the buyer’s performance of all obligations. The buyer hereby appoints any employee, agent, or attorney of seller as buyer’s attorney in fact to endorse and file on behalf of buyer any UCC 1 form to perfect or record the security interest.

By signing below, I/we hereby authorize Biosynthetic Technologies, LLC to obtain a consumer credit report through a reporting company chosen by Biosynthetic Technologies, LLC. I/We understand and agree that Biosynthetic consumer credit report for purposes of evaluating financial readiness to obtain a line of credit with Biosynthetic Technologies, LLC.

By:	Title:
Signature:	Date:

Please Submit Completed Form to:

Biosynthetic Technologies  
6320 Intech Way Indianapolis,  
IN 46278 USA

Email: [info@biosynthetic.com](mailto:info@biosynthetic.com)

- Sales (Personal Care)
- Sales (Lubricants)
- Sales (MWF)

Jakob Bredsguard  
Mike Woodfall  
Jeffrey Mackey

[Jbredsguard@biosynthetic.com](mailto:jbredsguard@biosynthetic.com)  
[mwoodfall@biosynthetic.com](mailto:mwoodfall@biosynthetic.com)  
[jmackey@biosynthetic.com](mailto:jmackey@biosynthetic.com)